# There is life in Asian high-yield bonds yet

**Volatile market** 

(%)

40

30

20

-10

-20

10 - 7.3

2006

Returns from Asian dollar bonds

Asia 🔲 Asia IG 📃 Asia HY

2007

## Investors should keep favouring them over investmentgrade bonds

### By **DILIP PARAMESWARAN**

ASIAN high-vield bonds have had a tremendous run since the global financial crisis. In the four years from 2009 to 2012, they have produced annual returns of 43 per cent, 16 per cent, 3 per cent and 21 per cent, respectively (see chart).

This is by any means a handsome return for those who dared to take the plunge after the 2008 crisis.

During this period, the vields on the high-yield bonds have also fallen significantly. As a result, the better-quality high-yield bonds yield barely 5-6 per cent for a five-year maturity. This raises the question whether there is any attraction left in the high-yield bonds.

We believe that, when it comes to choosing their fixed-income investments, investors should continue to favour high-vield bonds over investment-grade.

To understand why, we must first discuss the inter- year. If that happens,

est rate environment. After high-yield bonds, with their reaching multi-decade lows, it is difficult for dollar interest rates to decline any further.

On the contrary, they may well start rising once the market starts pricing in have been awash with liexpectations of revival in the economic growth, even ahead of the official increase by the US Federal Reserve.

Accordingly, many market participants are expecting an increase in 10-year US yields of 25-50 basis points by the end of this

higher vields, will have more room to tighten in

terms of yields and counter the impact of rising US Treasury rates. The financial markets

28.3

2009

2008

-9.8

10.6

2010

guidity for the last three vears, thanks to central bank actions in the United States and Europe.

We expect the comfortable liquidity situation to last well into 2014, which means that high-vield issuers will be able to refinance their maturing debt without much problem.

Low interest rates and the ease of refinancing are expected to keep the highvield default rates low.

2011

20.6

14.2

Source: JPMorgan Asia Credit Index

2012

Moody's predicts that the Asia-Pacific (excluding Japan) high-yield default rates would be only 2 per cent in 2013. a very low level even if higher than the 0.7 per cent achieved in 2012.

While we have been arguing in favour of investing in Asian high-yield, a few words of caution are also in order. With this supportive outlook for high-yield bonds, the flow of new is-

sues is likely to be strong through the year.

But not every bond issue might be worth buying. For example, investors have burnt their hands already by subscribing to some perpetual bonds recently. Investors would also do

well to be careful in their selection of bonds. Earlier this year, due to the flood of liquidity, even highly risky bonds with very low credit ratings (such as the "CCC"-rated issues from Glorious Property, Powerlong, Hopson Development and Greentown, all of them Chinese property developers) have found buyers.

But their ability to withstand unexpected market downturns or tighter financial market conditions is weaker than that of other issuers. It is important not

to invest just based on vields, but to look closely at the fundamental credit quality of the issuer. High-vield bonds are al-

so likely to face greater volatility than investmentgrade bonds. But those with the patience to ride through the volatility will ultimately do well this year.

Dilip Parameswaran is the founder and head of Asia Credit Advisors, Hong

Kong, an investment

# Barclays warns of risk to leveraged investors

# Bond holders may be forced to sell if interest rates rise

[SINGAPORE] Wealthy Asian investors who have borrowed against their houses to buy bonds may find themselves among forced sellers if interest rates rise, spurring a price slump in vulnerable securities, according to Barclays plc.

US dollar-denominated notes sold by more than 20 companies including Olam International and Henderson Land Development are some of those most exposed if private bank clients move money out of the fixed-income market, Barclays said in a research note dated March 14.

Private banks hold 15-20 per cent of total corporate bonds in Asia and as much as 30 per cent of high-yield, or junk, notes.

Low borrowing costs have been one of the main factors driving the strong demand for Asia credit, and many high-net-worth investors went further into debt to buy the securities, according to the report.

In the past six months. equities have generated solid returns while credit has *advisory firm* lagged, creating a risk that

fund flows will rotate out of servative and scale back on bonds in a quest for higher loan-to-value ratios, which could result in margin calls for highly leveraged portfolios, according to the report.

> Bonnie Ngan, a Hong Kong-based spokeswoman at Henderson Land, declined to comment on the report when contacted yesterday. Chow Hung Hoeng, a Singapore-based spokeswoman at Olam, also declined to comment.

Other bonds flagged in the report as being potentially vulnerable include Cosco Pacific Ltd's US\$300 million of 4.375 per cent notes due in January 2023; the US\$350 million of 6.375 per cent September 2017 bonds sold by Sun Hung Kai & Co: and Soho China Ltd's securities in US currency. "A potential slowdown could affect segments such as Reg S only issues from Hong Kong companies that are unrated or BBB-," the analysts wrote.

High-vield bonds currently priced below issuance levels with a concentrated buyer base and corporate hybrids that have weak structures could also be hurt, he said. Bonds sold under Regulation S may not be offered or sold to investors in the US. - Bloomberg

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returns and compound the price slump. "US rates are already be-

committees begin to focus on the quality of such lending," wrote the Barclay analysts, who were led by Krishna Hegde, Singaporebased head of Asia credit research.

Furthermore, any sharp or sustained sell-off in Treasuries would impact bond prices and raise borrowing costs. Considering that most private bank investors do not hedge rates, "this is an important risk factor", they wrote.

Ten-year Treasury yields have risen 20 basis points this year to 1.95 per cent as at March 19. Asian stocks have returned 4.04 per cent since Dec 31 versus 0.83 per cent for US dollar bonds in the region, Bank of America Merrill Lynch indexes show. "Based on our discussions with various private banks, we think some private accounts could face margin calls if US Treasuries sold off by 1.5 per cent to 2 per

cent," Mr Hegde wrote.

Not guite out of the In such an event, credit committees may turn con-

ginning to rise, albeit gradually, and leveraged lending could be scaled back if risk